DECISIONONE CAREER PATH

Whether you are a new graduate or someone who has practiced for a few years and is looking for something more, we can help make your career goals a reality. DecisionOne believes that because our doctors are critical to the success of being a doctor-led group, they should also be partners in the organization. This partnership model is what distinguishes us from traditional solo practices and large corporate dental groups.

YEAR 1

- Guaranteed base salary
- Training to learn to run a successful office
- 40+ hours of CE
- Establish a mentor relationship with one of our doctors

YEARS 2-5

- Potential ownership in ALL DecisionOne offices
- Business and management guidance to make your office a leader of the dental industry
- Year round CE to improve clinic, business, and leadership skills

YEARS 5-7

- Advanced leadership training
- Advanced clinical continuing education
- Become a mentor for a new doctor
- Add an associate to your practice to help continue its growth

YEARS 7+

 Personalized attention to meet and exceed your career goals both within and outside of dentistry

DECISIONONE RETIREMENT PATH

When dentists transition out of their practices, they're passing along an accomplishment built over years of dedication and hard work. It's a personal decision that's much more emotional than physical, and we understand that. You should be well-compensated and have peace-of-mind, knowing your patients and staff will be in the hands of a trusted business partner. Here are just a few of the reasons partnering with DecisionOne makes sense.

Established Private Practice Doctor

- Rigorous clinical and business demands
- Insurance problems
- Rising costs of supplies and labs
- IT costs and difficulty modernizing an office
- Questions and concerns about the future

Partnering With DecisionOne

- Sell your practice NOW and earn the equity you deserve
- Continue to practice and earn a competitive wage
- Share in the profits of your practice
- No more practice management headaches
- Reduce your hours and enjoy life

RETIREMENT

- Retire on YOUR terms
- Choose your successor
- Leave knowing your staff, patients, and practice are in good hands
- Enjoy the retirement you worked so hard to achieve



Whether you are an office owner looking to transition or a dentist looking for a career, we have opportunities for all types of dentists.

If you're interested in learning more, we want to talk to you!

READY TO LEARN MORE?



For employment opportunities or to request a FREE Practice Evaluation

call 630-339-3172 or email info@decisiononedental.com

Why Our Model Works

By blending the values of a solo practitioner office with the business concepts of a large group practice, DecisionOne has formed a tested and proven partnership model that will lead dentistry into the new age.

Solo Practicioner PROS

- Autonomy
- Pride of running and growing a practice
 - Community based business

CONS

- High supply and lab costs
- Rigorous business demands
 - Insurance headaches
- Responsible for marketing, legal, HR, & accounting
 - Lonely

Typical Corporate Groups

PROS

- Economy of scale
- Continuing Education opportunities
 - Learning from other doctors
 - Business support

CONS

- Limited Autonomy and decision making
- Pressure of being production driven
- No sense of practice "ownership"
- Practice being disconnected from the community

DECISIONONE DENTAL PARTNERS

- Potential ownership potential in ALL practices over time
 - Independent community driven practices
 - Ability to give back to the community
 - Medical & retirement benefits
 - Autonomy
 - Lower overhead
 - Mentorship
 - Business support
 - CE programs

A Message from our Founders

DecisionOne Dental Partners is the brainchild of two practicing dentists who also happen to be brothers.

After finishing dental school at Creighton, Dr. Mike Acierno went into private practice while his brother took the route of corporate dentistry. They saw the benefits and downfalls of both types of dentistry and knew there had to be a way to take the best of both worlds and forge a new path in the field of dentistry.

While they began to dream up what would eventually become DecisionOne Dental Partners, they also noticed a change in dentistry. With the increase in overhead, lower reimbursement, emphasis on insurance, and growing complexities in the business, dentists were losing sight of what's most important - the patient.

In 2012 they founded DecisionOne Dental Partners in order to stop the progression of the way dentists and patients are being treated. We still value the autonomy that dentists can create in their individual practices and the relationships they enjoy with their patients and families. We believe that we are changing the way dentistry is done to improve lives, and we do this by embodying altruism, teamwork, and excellence.

DecisionOne Dental focuses on maintaining what you, our professionals, have built and work to help make it become even better. Whether you're just graduating, are ready to retire, or simply want to focus more on your patients, our solution allows dentists to decide on a customized career strategy that works for them. It's a strategy that yields very competitive compensation without paying hefty commissions.

If this sounds like what you've been looking for, please join our alliance as we change the way dentistry is done to improve lives.

> Mike Acierno, DDS Chief Medical Advisor

AJ Acierno, DDSChief Executive Officer

DID YOU KNOW?

In Spring 2017 Dr. AJ Acierno had the opportunity to give a **TED**^X talk on the state of health care. Check it out at www.decisiononedental.com/tedx





